



CANDIDATE RECOMMENDATIONS

RIZA ANGELA BORBE

JAPAC RECRUITMENT SPECIALIST – TECHNOLOGY INDUSTRY

MARKETING DIRECTOR – LEADING BI VENDOR

“It is such a pleasure to recommend Angela as a great recruiter.

Angela and I worked together when I was looking for a new opportunity during my employment in a leading global SaaS company.

I was so fortunate to have been able to work with Angela and she was one of the most impressive recruiters I had ever worked with. I was always amazed by her consulting skills as well as her skill to connect employers' business requirements and candidate skill sets for win-win hiring for both parties.

I truly enjoyed working with Angela and came to know her as a truly valuable asset to absolutely any team. She is honest, dependable and reliable. She has an impressive skill to build relationship and trust with both employers and candidates. She is also amazingly talented to find new potential and opportunities other recruiters would not think of, which actually became an unique opportunity for me back then.

Along with her undeniable talent, Angela has always been an absolute joy to work with. She is a very good communicator and always manages to foster positive discussions and bring motivation to her candidates despite the long and difficult interview process.

Without a doubt, I confidently recommend Angela to join your team. As a dedicated and knowledgeable employee and an all-around great person, I know that she will be a beneficial addition to your organization. “

CLOUD SALES CONSULTANT – LEADING BIG DATA COMPANY

“It’s my absolute pleasure to recommend Angela for Consultant.

Angela and I worked together while I was at a system integrator and seeking for opportunities.

She introduced me incredible opportunities I have never seen as she can build trusted relationship with both Company client. I like her character, every day cheerful, friendly and professional agent(trustable, quick response, communication skill).

Her skill of searching good candidate and next generation company will be a huge advantage for the company. Actually, I reached out to her as company client when I need to get business partner, after I changed my job.

I enjoyed my time working with Angela and came to know her as a great head-hunter.”

ACCOUNT MANAGER – LEADING GLOBAL SAAS VENDOR

“Angela always provide attractive information about some sales opportunities to me. Angela kept in touch with me even while I was in Germany for two years. Angela understood me very well and gave me appropriate advice after I decided to make a major career move. Angela is an attentive and trusted agent and I am very happy to work together with her.”

BUSINESS DEVELOPMENT MANAGER – LEADING GLOBAL CLOUD VENDOR

“I am delighted to write a letter of recommendation of behalf of Angela Riza Saura. I have known Angela from this February by supporting my career change.

I would have to say Angela was one of the most thoughtful, thorough, and attentive career counselor I’ve met before. She carefully listened to my career history, current intention and future goal. And based on the listening, she proposed very attractive and appropriate career opportunities. This process was really helpful for me to think about my future career.

Moreover, she helped me to select the realistic options, and kept supporting me as a bridge between a company and me.

And finally, I decided to move to the new company which was recommended by Angela. I must say I would not be able to achieve this great career change without Angela’s help and support.

Most career counselors tend to propose lots of opportunities, which they have now, without listening my voice. Therefore, their proposal are NOT attractive in general. But she was different.

Angela Riza Saura is an extremely capable professional as a career counselor. She has my strongest recommendation. If you wish to know more about this competent and energetic individual, do not hesitate to contact me.”

DIRECTOR – LEADING GLOBAL CLOUD VENDOR

“I have had the pleasure of knowing Angela Riza Saura for over three years. We first met in early 2014, when Angela was a consultant with Optia Partners. Acting on the advice of a good friend, I was interested in learning more about the fast-growing eCommerce / Cloud vendor. Angela was assigned to meet with me to understand my background, career aspirations, and assess whether I might be a good fit for her client.

There are three aspects to the way Angela worked with me that I still remember today: 1) Even though Angela had some roles at her client she wanted to introduce to me, she spent over 90% of our time together getting to know me. I felt Angela was sincere and genuine in her interest. The fact that she keeps in touch with me years after I landed a position at her client reinforces this in my mind. 2) Angela's questions were thoughtful and reflected good training. Many recruiters and executive search consultants have a tendency to talk too much about the position they are trying to fill. Instead, Angela asked a lot of questions about my then current job at my then company and why I liked it. She was curious to know what motivated me to work for the organisation after spending my entire career working for smaller, agiler local companies. Angela also wanted to understand what type of person I was, whether I was principled or not, and what attributes I really looked for in an employer. 3) Angela worked selflessly. Even though she had several roles for me to look at, she did not push me to apply for them. In fact, after discussing what she learned from our meeting with her colleagues at Optia, Angela said that I was probably not a good fit for these roles. She then introduced me to another consultant, at Optia whom she thought might have roles that were a better fit. Angela made sure that the transition was smooth and did not require me to explain myself all over again. Angela stayed involved to the extent that she contacted me once in a while to see how I was and how things were going. I felt then and still feel today that Angela cares about me, and that is a differentiator in my mind.

Angela is a consummate professional and is a seasoned consultant. That said, there are a great many people in the talent search industry about which the same can be said. Where Angela stands apart is the genuine care and selflessness she brings to her client relationships. I believe this quality about her makes her a very valuable consultant to her clients both past and present. ”

BUSINESS DEVELOPMENT REPRESENTATIVE – APAC ECOMMERCE SOLUTIONS VENDOR

“Today is my first day with Angela’s client.

I would like to express my appreciation for her kind assistance during the whole recruitment process.

She has provided such a professional help and I am really impressed with her passion and dedication to her job.

I also would like to express my gratitude to her and her company for the on-boarding gift set. They are fantastic !

Definitely it is a pleasure for me to introduce your company Zack Group to my friends and ex-colleagues.

All the best!”

BUSINESS DEVELOPMENT MANAGER – LEADING SAAS UNICORN START UP

I worked with Angela in securing the role as Business Development Manager, ANZ for a unicorn company launching in Sydney, Australia.

Angela actively reached out to me via LinkedIn. From there we exchanged email and phone numbers and did all communication via these channels. Throughout the process Angela was very informative, caring, attentive and most importantly responsive. I never had trouble reaching her and she always kept me well informed throughout the entire process.

Angela went out of her way to keep me engaged and thoroughly updated and informed while I underwent a long and arduous interview process. She was always available to talk and assist or coach me through each step of the way. She represented me very effectively but also represented the client well. I felt complete confidence from her throughout the entire process.

I would not hesitate to recommend Angela as a professional recruiter whether as a candidate or employer. I would happily work with her in the future and encourage anyone else to do so. She will do her utmost best to deliver the best service.

ROLES COVERED & TYPES OF CLIENTS



- Sales
- Business Development
- PreSales/Solution Architect/Technical Roles
- Executive Level



- SaaS
- eCommerce
- AdTech
- IaaS